



October 5, 2011

To: Valued **WADE** Wholesale Distributors

Re: WLP-2012 List Price Sheet

WADE has experienced significant cost increases in all our raw materials. Effective for all projects bid on or after January 2, 2012, all **WADE** quotes will utilize our new list price sheet WLP-2012.

WLP-2012 is a nine percent (9%) increase.

Orders for projects bid prior to January 2, 2012 must be entered with firm orders for immediate release on or before March 30, 2012. All orders scheduled for shipment after March 30, 2012 will invoice at WLP-2012.

WADE Specification Drainage Products, headquartered at our state of the art foundry in Tyler, Texas USA is proud to offer our product line in complete compliance with all ARRA, BAA and TARP requirements. All projects requiring compliance with the above mentioned requirements are priced at 50 and (3) 5's, .4287 multiplier, or priced POA depending upon product structure. Letters of compliance are available from our corporate officers upon request.

Effective immediately, all stainless steel item orders are POA.

WLP 2012 will also carry a series of POA fabricated steel products.

Thank you for your business and continued support of **WADE** Specification Drainage Products.

Respectfully,

Jay Stenklyft

National Sales Manager

 **WADE** Specification Drainage Products
WADE-HYDROMAX®